Zoho Sign Document ID: 326E6672-WQY9TNIE9DZTIYJ8RYAK-FHF8Y3KQTQZLZRK01MWGIW



Please sign this proposal and return to QAI noting your agreement with the program described and to initiate services with QAI.

| | | **A/P INFORMATION** <client to fill> |
|---|---|---|
| **Date** | March 19, 2026 | |
| **Proposal Number** | QAI-6443 | |
| **Quote Valid Until** | Apr 23, 2026 | |
| **Contact** | Michael Tovmasyan | Michael Tovmasyan |
| **Company** | Able Sheet Metal | Able Sheet Metal |
| **Address** | 614 N Ford Blvd | 614 N Ford Blvd |
| **City/State/Zip** | Los Angeles, CA, 90022 | Los Angeles, CA, 90022 |
| **Tel** | (310) 617-0667 | (310) 617-0667 |
| **Email** | michael@ablemetal.com | michael@ablemetal.com |
| **P.O. Number** | | QAI-031926 |

| | |
|---|---|
| **Subject** | **Proposal for QAI Laboratories QAI Certification and Listing OF Gable and Soffit Vents** |

Dear Michael,

Thank you for your interest in QAI Laboratories Testing, Inspection and Certification Services. With multiple laboratories and accreditations, testing and listing your product with QAI offers you a broad scope of recognition with regulatory agencies and code officials. I am pleased to provide this proposal for the Scope of Work outlined below

I appreciate this opportunity to submit pricing on your requirements and look forward to being of service to you. Please call me at 909-367-0864 with any questions on the information provided herein, or on any of our services. I may also be reached by email at dnavarrete@qai.org. I look forward to hearing from you.

Sincerely,

*Dominique Navarrete*

Dominique Navarrete
Account Manager
QUALITY ACCOUNTABILITY INTEGRITY

909-367-0864
dnavarrete@qai.org
www.qai.org

***Commitment to Excellent Service***

*It is my commitment as the CEO that our team provides you with excellent service. Your experience with QAI is of the utmost importance to me and your feedback is greatly appreciated. I can be contacted directly at sharris@qai.org*

*Thank you for choosing QAI!*
*Steven Harris, CEO -QAI Laboratories*

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**Scope of Work**
(fees herein are **USD**)

**QAI Listing and Certification Fees**

| Description of Test or Services | Estimated Cost |
|---|---|
| **QC Inspection manual Review and Update**<br>Quality Manual will be Reviewed and Updated to Include QAI Label Requirements for lisitng of MGV Style Soffit Vents & Muti-Guard Fire Resistance Gable Louver Vents | **USD 500.00** |
| **-NEW- QAI Listing Report and Certification Documents**<br>This fee is payable upon successful listing of your first product. This fee includes preparation of the following documents all required for final product certification:<br>• Listing Report<br>• Online Directory Listing<br>• Authorization to mark Certificate | **USD 1,500.00** |
| **Annual Listing Fee**<br>This fee is payable upon the successful listing of your first product and at annual intervals thereafter. This fee includes a listing in QAI's online Directory of Listed Products. This fee also includes the listing of your primary manufacturing facility. Additional manufacturing sites will incur additional fees, testing, etc. To be quoted separately if needed. | **USD 2,200.00**<br>*Annually* |

**Follow-Up Inspections**

| Description of Test or Services | Estimated Cost |
|---|---|
| **Follow Up Inspections (FUI)**<br>This fee is payable after each follow-up inspection is conducted. Follow-up inspections are conducted on a minimum frequency of 2 per year. Follow Up Inspection fees are based the inspection being conducted with other QAI inspections in the region. Where the conduct of an inspection is requested with less than 4 weeks' notice, additional charges may apply.<br><br>*change in manufacturing location or additional locations will result in a location review; fees to be revised accordingly.<br>**Where manufacturing locations are moved, an Initial Plant Inspection will be required for the new location and additional fees will apply.<br><br>**NOTE**<br>QAI Currently Performs Quarterly Inspections for this Client Under **QA-2155** for their Cal Fire BML Listing of the same products. The Inspections required for the QAI Listing will happen concurrently with these ongoing inspections at no additional cost on a frequency of twice per year. | **To Be Performed Concurrently with Inspections per QA-2155**<br><br>**See Note** |

| | |
|---|---|
| **Estimated Total** | **USD 4,200.00** |

**Additional Notes:**

Abel Sheet Metal I already Under QAI Inspections for their Cal Fire Listing, No IPI or Additional FUI Fees will be required to create QAI Listing and Certification.

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**General**
Cancellations or schedule changes within two (2) business days of the scheduled start time will be charged 100% of the corresponding quoted amount for the cancelled or changed time. Scheduling or tentative scheduling of the test is considered acceptance and acknowledgement that this cancellation fee is applicable to the scheduled or tentatively scheduled test time. The price quoted is based on the tests or hours requested and will not be adjusted due to early completion unless otherwise stated in the quote.

**Notes (when applicable)**
Customer shall provide MSD/SDS and unique product identification(s) shall be provided upon acceptance of this proposal. Product identification will be utilized on the final report. Not providing product identification or altering beyond the report date may result in delays or additional fees, respectively.

Testing costs assume all materials required for construction of test samples will be provided. Materials supplied or purchased by the laboratory will be charged at cost plus 20%, unless captured in the above SOW. Mileage is charged at $0.70 per mile/Km. Incidental expenses relating directly to the above SOW will be communicated and charged at cost plus 20%.

**Terms and Payment**
Unless credit has been established, a 100% deposit of quoted fees (plus estimated expenses) will be required prior to your project start date. To apply for credit terms, please contact us for a Credit Application. Upon review, our credit department may extend terms, or suggest an alternate payment plan. International clients are required to pay 100% deposit plus estimated expenses, if applicable. Credit card payments will be subject to a 3% charge and a $40 processing fee is applied to wire transfers.

Projects extending over 30 days may be partially invoiced each month based on the hours and/or tasks completed in that specific month at rates indicated above.

**Cancellation Policies (Witnessing)**
QAI welcomes clients to witness their testing when arranged in advance (when appropriate and at the client's expense). However, these appointments are based on lab schedule availability to accommodate our visitors. If you miss your appointment or cancel with less than 5 business days' notice, and the missing or cancellation causes hardship to QAI, QAI reserves the right to invoice $1200 fee or an additional fee up to the value of the corresponding test(s) scheduled for witnessing.

Missed appointments, schedule changes or cancellations within 2 business days of scheduled start time will be charged 100% of the corresponding test(s) or service(s) scheduled. Scheduling or tentative scheduling of test witnessing is considered acceptance and acknowledgment that this fee applies to the scheduled or tentatively scheduled test time.

**Shipping Information**
Upon the opening of your project, QAI staff will contact you and provide shipping details for the executing lab location(s). It is QAI's intent to direct your samples to the location that will allow for the earliest start time available.

When shipping samples to any QAI location, please ensure they are easily identifiable by including customer name and quote number on packaging or shipping documents. Failure to do so may result in delays identifying your samples and project start time.

*INTERNATIONAL SHIPPERS* – Please note all inbound shipments must be identified as 'Delivered Duty Paid' or 'DDP' and shipped pre-paid for test samples being shipped and not for re-sale, Cleared on Behalf of Shipper with the Shipper as Importer of Record. Failure to identify your shipment as a DDP may result in samples being held at customs, project delays, QAI administrative and legal resource usage and fees. QAI resource utilization and customs fees will be billed back to the client at $175/hr and cost + 50%, respectively and QAI reserves the right to pause or hold service deliverables until paid in full.

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**Scheduling**
Upon receipt of acceptance of the quoted SOW and all required information for this project (including drawings, product/project details, sample receipt and deposit, if required) outlined herein, QAI will schedule your project based on the order in which it was received.

QAI is appreciative of the opportunity to provide you with this quote and looks forward to supporting your compliance objectives. Should you have any questions or require additional information, please contact us at your convenience.

Dominique Navarrete
Account Manager

**Authorization to Proceed**
By signing the below, you are confirming you are an authorized agent/representative of the Customer. You also acknowledge and agree to abide by the terms and conditions and fees laid out in the attached document. You have reviewed these terms carefully and understand your responsibilities and obligations as outlined therein.

To accept this proposal, please fill in the following information and return electronically to QAI. Please include a Purchase Order number, if available, and forward the actual Purchase Order at your convenience.

**CLIENT REPRESENTATIVE:**
By signing below, you acknowledge your acceptance of the above proposal and below terms & conditions. *A full legal name signature is required for validity.*

| Signature | Title |
|---|---|
| | Special Projects Manager |
| Print Name | Date |
| Michael Tovmasyan | 19 Mar 2026 |

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1. This quote is valid for 45 days from the date of issue or last revision.
2. The above fees may not include applicable taxes.
3. All fees paid via credit card may be subject to a surcharge equal to the amount of the merchant fees.
4. All work that is to be performed hereunder shall be performed by QAI Laboratories (hereinafter referred to as "QAI") within a reasonable period in accordance with its customary practices. Any different standard of performance must be agreed upon by QAI in writing in advance.
5. No alterations to these terms will be accepted without formal review and notification of acceptance by QAI.
6. The services included in this proposal may be discontinued at any time by either party by written notification; however, fees for time spent or expenses incurred by QAI will still be invoiced and will still be payable by the client.
7. QAI reserves the right to refuse to test product, material or sample if it is determined upon receipt and inspection of the product, material or sample, that conducting the test could, in our judgment, damage our test equipment, harm personnel, or violate safety or environmental policies of QAI, city, province/state or regional jurisdictions, or regulatory agencies.
8. Documents may be submitted in English or French. Documents submitted may be subject to translation surcharges.
9. QAI shall hold all information and results obtained as part of this agreement as confidential unless otherwise agreed to in writing, in other agreements or contracts, or as otherwise required by law.
10. QAI discloses tests that are planned to be contracted or subcontracted outside of our internal network.
11. Services will be scheduled upon QAI's receipt of full payment in advance. Alternately, upon QAI's approval of credit terms, a purchase order (PO) or equivalent signed documentation may be submitted. Quoted turnaround commences from QAI's receipt of both satisfactory test material/specimens and approved payment.
12. Quoted prices are based on all quoted services being conducted as agreed upon in the Scope of Work. Discounts for additional products/materials apply only to products/materials received as part of a simultaneous submittal prior to initiation of services and will be addressed in the quotation.
13. This project will be billed monthly based on the time spent and expenses incurred. If estimated dollar values are expected to be exceeded, the client will be contacted for approval.
14. Quoted prices include a report with results of all tests and/or evaluations provided in one report. If you require individual reports by test, by material, both, or test data, please submit an outline of your documentation requirements. Pricing will be confirmed or revised as applicable.
15. For multi-test programs, all specified tests will be conducted, and results provided upon completion of all tests. If you require intermittent results, and intermittent verification of product/material compliance on a test-by-test basis, please outline the test sequence and reporting requirements (e-mail, intermittent individual reports, update letters, other) and submit your requirements in writing. We will confirm pricing or provide a revised quotation as applicable.
16. Test report(s) will include identification of the product and test methods, a description of test parameters where the method allows multiple options, and results of the tests, issued in electronic form. If you require reports, charts, graphs, photos, or any other specific descriptive details, or any of these in hard copy, please identify the requirements specific to your report prior to testing. Pricing will be confirmed or revised as applicable.
17. Programs associated with a listing may only detail in the Evaluation Report that a product, material or sample has passed or failed a requirement noted in the evaluation standard.
18. If you require additional test reports or evaluations issued under the same name or the name of additional companies for private label or other purposes, please provide a written outline of your needs. QAI may require specific written authorization agreements to issue reports in multiple entity names. We will confirm the pricing for this request or provide a revised quotation as applicable.
19. If submitted samples require additional machining or other preparation due to variance from tolerances specified by the test method, this service is billed at the rate provided in the quotation, or we will advise you of additional costs.
20. Note that during testing or evaluation samples may be damaged. The client is responsible for all costs associated with the samples, including shipping, duty charges and disposal fees
21. If pass/fail criteria are not defined by the acceptance criteria or test standard, or if the test method must be varied from that specified by the acceptance criteria or test standard for any reason, QAI may not include a statement of compliance in the test report.
22. QAI Test reports are issued in a simplified format that does not include Measurement Uncertainty, unless required by the test method or requested by the client.
23. Determination of measurement uncertainty is not included in the test cost. If you require this for your test program, please contact QAI for a revised quotation.
24. Where test samples are supplied, they will normally be returned to the client at the client's expense. If the samples are not to be returned after testing the client is responsible for disposal costs.
25. This quote does not include all the terms and conditions for Listing and/or Inspections. Please see terms and conditions on the QAI Listing Agreement and/or QAI Inspection Agreement for full details.
26. If applicable, the Listing of your product is in accordance with QAI's Quality manual.
27. A QAI Listing Agreement and/or QAI Inspection Agreement must be signed prior to any products being eligible for a QAI listing or inspection.
28. Fees are subject to change annually with 30 days' notice being provided.
29. Quoted prices for Listing and inspection fees apply to the current calendar year or as specified within the quote.
30. If any non-conformances are found during inspections, or if any other infractions occurred with respect to the QAI Listing Agreement, depending on the magnitude of the problem, we may invoice you for the time spent in resolving the issue at prevailing Additional Engineering Time rates plus expenses.
31. Incidental expenses, including mileage relating directly to the evaluation and listing of your product may be charged at cost.
32. Please note that QAI must be notified of and authorize any changes made to Listed products prior to those changes being implemented in those products. Where product changes constitute a re-evaluation, an evaluation fee will be charged. In such cases, it is required to discuss your plans with QAI.
33. It must be understood that no guarantee or warranty is expressed or implied, nor responsibility assumed by QAI.
34. The maximum aggregate liability of QAI in any way arising out of services provided in connection with this Agreement, in contract or tort, including negligence, strict liability or on any other basis, shall not exceed the fees paid to QAI under this Agreement.
35. Client shall guarantee, hold harmless and indemnify QAI and its officers, employees, agents, or subcontractors against all claims (actual or threatened) by any third party for loss, damage or expense of whatsoever nature including all legal expenses and related costs and howsoever arising relating to the performance, purported performance, or non-performance, of any services.
36. In the event the client does not fulfill its obligation to pay QAI as provided herein, the client is no longer authorized to reference, reproduce, distribute, or use for any purpose whatsoever the results obtained from the activities performed as part of the agreement. In addition, the reports issued by QAI become invalid.
37. If this program is being conducted for litigation or dispute resolution, you must advise QAI in writing as additional services and considerations may need to be addressed.
38. QAI shall not be responsible for site installation or safety.
39. If you wish to visit QAI facilities, you shall be required to maintain adequate Workers' Compensation Insurance.
40. If an appointment is made to witness testing at a QAI facility, and that appointment is missed or cancelled by you with less than 5 business days' notice, and that cancellation causes hardship to QAI, QAI reserves the right to apply an additional fee up to the value of the test.
41. If any clause(s) of these terms is determined to be non-binding, the remaining terms will remain in full force and effect